

Third Annual WOMEN OF INFLUENCE

Making Strides, Gaining Momentum

At the top of their game in a challenging market, this year's honorees see more opportunities to shine

Mary Ann Tighe, CEO of CB Richard Ellis' tri-state region and one of this year's honorees, recalls there being few prominent women in commercial real estate when she entered the business in 1984. Twenty-five years later, their ranks have grown tremendously, and so has the range of disciplines they encompass. Tighe and several of her industry colleagues spotlighted in this special section predict that the trend will gain even more momentum in the years ahead.

Real Estate New York is continuing its annual tradition of spotlighting the accomplishments of these key players. Here are glimpses into the multifaceted curricula vitae of these Women of Influence, presented in alphabetical order and focusing on their activities in the 12-month period ending September 2009.



**FAITH HOPE
CONSOLO**
Chairman, Retail
Leasing, Marketing
& Sales Division
Prudential Douglas
Elliman

Consolo oversees retail operations for Prudential Douglas Elliman's offices across the New York metro area and nationwide. She has been the top producer in the company's commercial division for four consecutive years, completing transaction in excess of \$3.9 billion with retailers including Buccellati, Fogal, Jimmy Choo, Henri Bendel and Cartier.

Her View: "Successful retail brokerage is more than just site selection and negotiation; it is also an involvement in transforming communities and telling America where to shop."